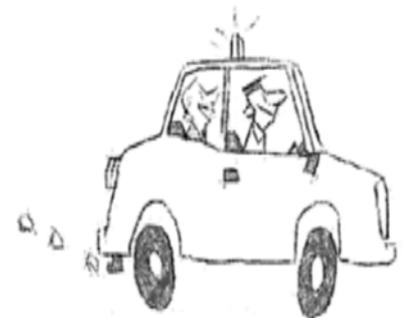
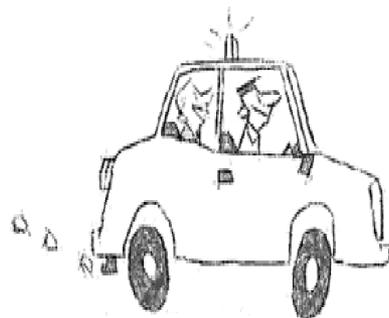


PILOT PHASE ONE WOOD COUNTY VOLUNTEER DRIVER PROGRAM

**“FILLING IN THE GAPS” OF DIALYSIS
TRANSPORTATION.**



MISSION :

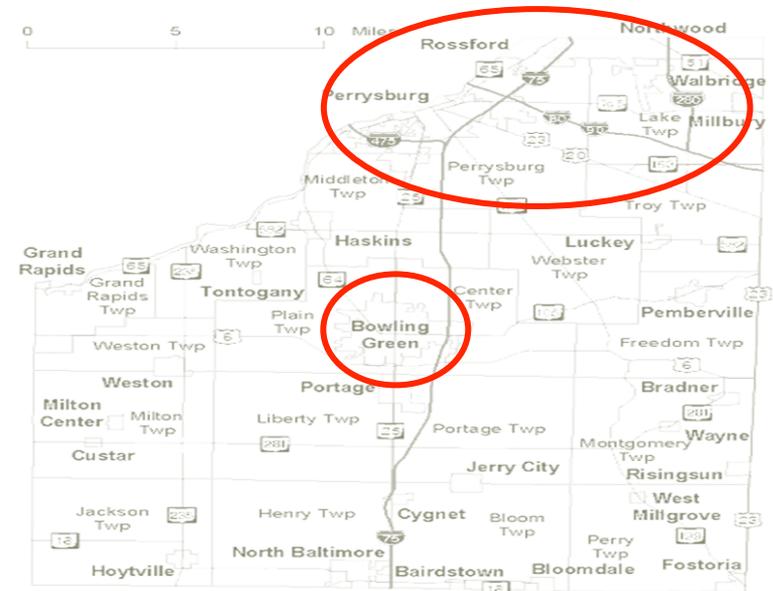
To create partnerships between health care providers and transportation. The collaboration will allow for improved health by the individual and family.

Phase 1 Pilot:

The Wood County Volunteer Driver Program will specifically focus on dialysis transportation to the residents that reside and receive treatment in Wood County.

PROVIDING THE BEST MOBILITY OPTION.

Individualized home base assessments.



Dialysis Patients living in B.G. ➡ **B.G. Transit**

Dialysis Patients living in Perrysburg ➡ **Ride Right**

Dialysis Patients with Medicaid ➡ **Net Plus / Black & White Cabs**

Dialysis Patients living in Northwood, Walbridge, Lake Twp. ➡ **Care-A-Van**

Rural & Special Circumstances ➡ **Volunteer Driver Program**

IDENTIFIED TRANSPORTATION BARRIERS

- **No county wide public transportation service available.**
- **Bad Weather** - Centers rarely close and patients still need treatment in bad weather conditions.
- **Excessive Waiting and Indirect Route** - Participants identified frustrations with the transportation service related to patients having to ride across town to pick up another person before they are dropped off.
- **Cost/Affordability** - Results of the data collection showed that the majority of patients surveyed are low income, therefore the cost of transportation to and from treatment provides a huge barrier. (2 dialysis Patients pay \$60/trip to treatment)



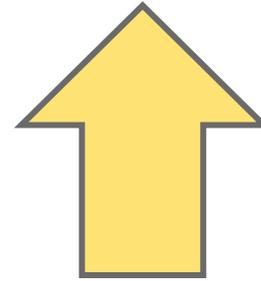
CARE GIVERS NEED A BREAK TOO.



Caregivers in Wood County would like the option of the volunteer driver program to give them a break from driving their loved ones to treatment. For example two real life scenarios going on in Wood County.

- › **3rd Shift worker**
- › **Wife of blind husband**
- › **Fatigue factor**

INCREASE OF DEMAND



In 2013, there was only **1** dialysis center located in Wood County, just north of the Wood County Hospital in Bowling Green. In 2015, there are currently **3** dialysis centers located in Wood County.

The National Kidney Foundation states, the number of persons with kidney failure who are treated with dialysis and transplantation is projected to **increase from 340,000 in 1999 to 651,000 in 2010.**

AGING IN PLACE INITIATIVE

Keeping dialysis patients living independently in their homes longer instead of placing into assisted living.

Flexibility - Focus group participants identified a greater need for flexibility in scheduling so that when patients need more time to complete their treatment or to stabilize after dialysis, they can easily reschedule their rides home.

Dependability - When a transportation provider is late or does not show up, a patient may have to cut their dialysis treatment short, which could have detrimental impact on their health. Patients can also be stranded at the clinic if they miss their ride home.

Availability - Lack of available transportation options in rural areas. *(Patients that self drive do not like driving in bad weather. Or if they are getting car repaired.)*

THE PITCH PHASE 1 FUNDING FORECAST

Mandatory Pre-Placement Requirements

- Background Check
- Motor Vehicle Record Check
- Drug Test
- Physical

Mandatory Training Requirements

- Orientation Driver Operations and Safety Manual
- Drive Training
- Defensive Driving
- CPR & First Aid
- Blood Borne Pathogen
- Drug and Alcohol Training

Cost for Volunteer Driver = \$207/each (Mileage Reimbursement & Trainings)

Fare rate \$11.00 for one way trip to break even.

Prefer to offer subsidized fare. Reduce rate by half (\$11.00/2 = \$5.50)

Pitch: \$5.50 x 7800 (3 years of one way trips)= \$42,900

THE PITCH *PHASE 2 FUNDING FORECAST*

Estimated professional staffing costs at \$100/hr. (Staff, Management, Human Resources, Public Relations, Accounting, Legal, Information Technology, & Board Approval)

1. Pitch: \$100/hr. x 500 hours = \$50,000
2. Cost of Software and annual subscription fees \$12,000 x 3 years = \$36,000

Total amount for Phase 2: \$86,860

Total amount for Phase 1 & Phase 2: \$129,760

Q&A

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